

**ECONOXX**  
METAL EXCHANGE

Econoxx.com for stainless steel, nickel alloys and titanium

## The internet trading platform for special lots

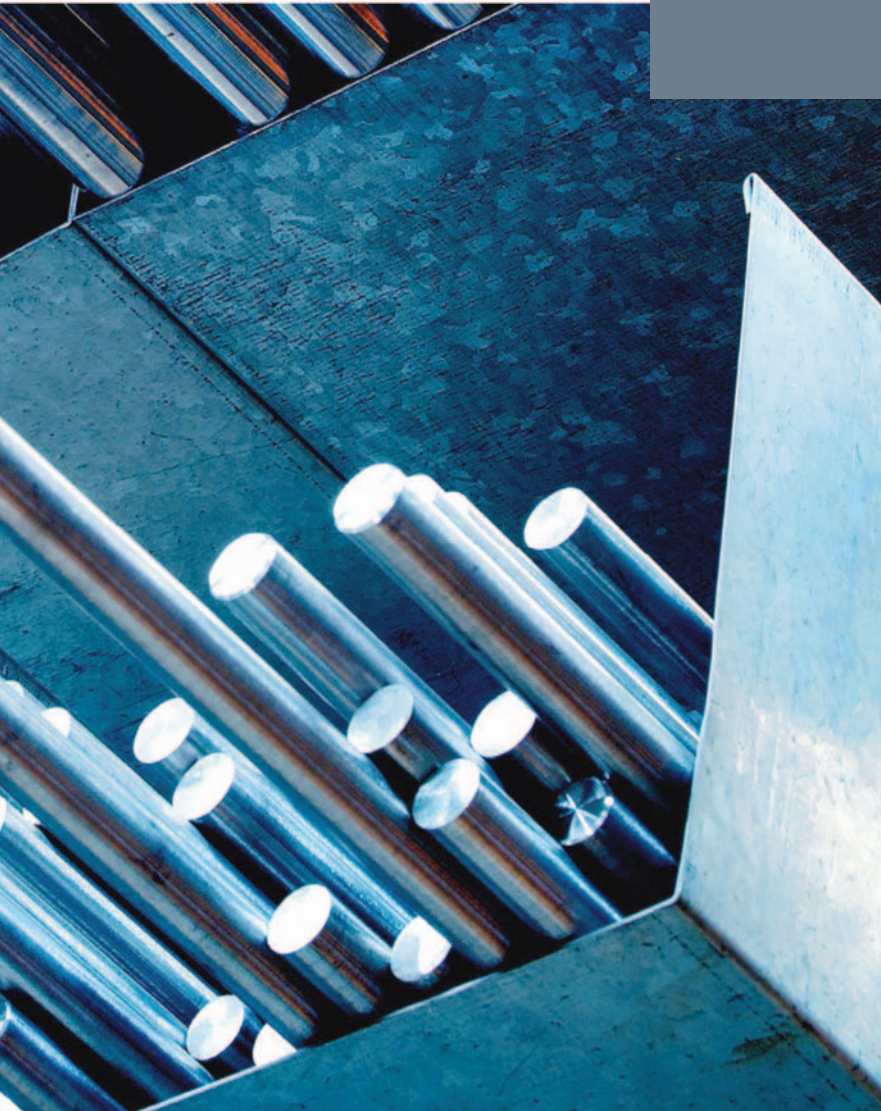
With Econoxx.com, an interesting internet trading platform has now been set up for second choice products, special lots, excess inventory, and surplus material, in high performance metals. The aim of the platform is not only to serve the economic, but also the ecological interests of users and suppliers by ensuring that metal industry products are kept in the material flow as long as possible. The optimisation of processing, in using surplus material, improvements in logistics, and a reduction of waiting times ensures a more efficient utilisation of scarce metal resources and reduces CO<sub>2</sub> emissions.

At producers, service centres, stockholders, and fabricators, it is not only scrap that arises, but also, for various reasons, surplus material and excess inventory, whether bar, sheet and plate, or tubes. It can be the case that it is precisely such special lots in stainless steel, nickel

alloys and titanium that are needed by other fabricators or traders. With Econoxx.com suppliers have the opportunity to market special lots internationally.

*Econoxx.com - easy to use*

Service centres and stockholders do not always want to buy mill quantities or standard sizes in expensive metals. With the material offered on Econoxx.com there is the opportunity to benefit from special lots available from other traders and fabricators. Fabricators may be able to find precisely that elusive piece of material that would normally mean buying an expensive standard product. Buyers on this "metal exchange" can find detailed offers, categorised according to grade and product type.



are all included in the basket and can then be sent with a contact form to Econoxx.com. On receipt of the contact form the Econoxx.com sales team immediately starts work on the enquiry and makes the first contact with the supplier/seller. If the seller is interested in the offer, he enters into direct contact with the interested party and the transaction is usually carried out directly by the buyer and the seller. There is no charge for this service.

Econoxx.com has international contacts in Germany, Italy, the Netherlands, England, Poland, and Russia, as well as in Hong Kong/China. If the seller or the buyer does not want to handle the transaction directly, this can be dealt with by an Econoxx.com partner company. Anonymity can therefore be maintained for a particular transaction, if desired and possible.

Econoxx.com also offers to cut material purchased on the platform according to customer requirements, and to arrange transport.

Sellers have to register to use the service but remain anonymous. The well-structured website and detailed instructions mean that the trading platform is easy to use. As soon as a company is registered, offers can be put onto the internet page either by yourself, or with the assistance of the team of advisers at Econoxx.com. The potential buyer does not need to register and can quickly find what he is looking for: using the search engine, he can check whether the product he is looking for is being offered.

If interesting positions are found, these can be placed in a "basket". At the end of the visit, the selected positions

